

# Renewal of VMware licenses contracts for International Frontier Technologies Company Reg. no: 2009/007987/30

Mode of Bid Submission	Hand deliver / courier / post
Last Date & Time of Submission of Bid	10 March 2014 at 5:00 PM
Date & Time of Opening of Bids	11 March 2014 at 10:00 AM
Bidding Document Cost	Free
Bidding Documents Obtainable From	Gleneagles Building, Somerset Links Office Park, De Beers Avenue, Somerset West or Website: <a href="https://www.interfront.co.za">www.interfront.co.za</a>
Correspondence Address	Tender Box, Gleneagles Building, Somerset Links Office Park, De Beers Avenue, Somerset West
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Tender Number	RFT-2014-004



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#### **PART 1 – INTRODUCTION**

#### 1.1 Invitation to prospective suppliers

This Request for Tender (RFT2014-004) is an invitation by International Frontier Technologies SOC Ltd (hereinafter referred to as "Interfront") to prospective suppliers to submit proposals for the Renewal of Vmware Licenses Contracts (hereinafter referred to as "Deliverables"), as further described in Part 3 hereof.

#### 1.2 Type of contract for Deliverables

The selected supplier will be requested to enter into negotiations with Interfront in order to conclude an agreement for the provision of the Deliverables as described in Annexure 2A and Annexure 2C to this RFT. It is Interfront's intention to enter into an agreement based on the specifications as set out in Annexure 2A and Annexure 2C to the RFT with only one (1) legal entity. The term of the agreement will be once off as per Annexure 2A. The quantity of the order may vary and the Annexure serves only as a best estimate.

#### 1.3 No guarantee of volume of work or exclusivity of contract

Interfront provides no guarantees of the value or volume of orders that will be placed with the selected supplier.

#### 1.4 Contact details

1.4.1 Any queries regarding this bid or on any matter arising from or referred to in this document, must be addressed to Ms Lynn Solomons, in writing, as set out hereunder. Under no circumstances may any other employee of Interfront be approached for any information. Any such action may result in a disqualification of a bid submitted in response to this RFT.

	Enquiries
Contact Person:	Lynn Solomons
Tel#	021 840 3400
email address:	lynn.solomons@interfront.co.za

- **1.4.2** All enquiries regarding this RFT must be forwarded to Ms Lynn Solomons as per the contact details as provided above.
- **1.4.3** Interfront will, under no circumstances, allow or entertain any enquiries from Bidders after the closing date of this RFT and/or during the subsequent evaluation processes.

#### PART 2 – CONDITIONS, REQUIREMENTS AND DOCUMENTATION

#### 2.1 Background

Interfront is a state-owned company and provides customs and border solutions to South Africa.

#### 2.2 General conditions and requirements

All bids, contracts or orders for goods or services shall be subject to the General Conditions of Contract as publish by National Treasury of the Republic of South Africa. In the event of any conflict between the provisions contained in any contract or agreement in place as between Interfront and the supplier / contractor / service provider and the General Conditions of Contract, the provisions as contained in the General Conditions of Contract shall prevail. Kindly familiarise yourself with these provisions at <a href="https://www.treasury.gov.za">www.treasury.gov.za</a>

# ALL QUOTATION CONDITIONS MUST BE STRICTLY ADHERED TO. FAILURE TO COMPLY, WILL RESULT IN THE QUOTATION BEING REJECTED OR DECLARED NON-RESPONSIVE

- **2.3** The Bidder must submit a valid Tax Clearance Certificate (TCC):
  - **2.3.1** Bidders are required to submit an original Tax Clearance Certificate for all price quotations.
  - **2.3.2** Failure to submit an original and valid Tax Clearance Certificate will lead to the disqualification of the Bidder.
  - **2.3.3** A certified copy of the Tax Clearance Certificate will not be accepted.
  - 2.3.4 The Bidder need not to submit a Tax Clearance Certificate with every new response, however it is the responsibility of the Bidder to ensure that Interfront has a valid, original Tax Clearance Certificate of the Bidder at the time of responding to this RFT.
- 2.4 Interfront reserves the right to; cancel or reject any quote and not to award the tender to the lowest Bidder or award parts of the tender to different Bidders, or not to award the tender at all. Interfront reserves the right in its sole discretion to:
  - withdraw, suspend or cancel this RFT or the RFT process at any time, without providing reasons and without notifying the prospective Bidders;
  - not provide reasons for its rejection or the failure of any Bidder or Proposal;
  - change any of its requirements as set out in this RFT;
  - change any condition, procedure or rule of the RFT;

- amend, vary, or supplement any of the information, terms or requirements contained in this RFT, any information or requirements delivered pursuant to this RFT, or the structure of the RFT process;
- re-advertise for RFT responses;
- provide further information in respect of, and modify the provisions of, this
   RFT at any time prior to the closing date by notice to all prospective suppliers;
- disqualify any person who is a provider (Bidder) or prospective provider of goods or services, or a recipient or prospective recipient of goods disposed of or be disposed of , who directly or indirectly influence or interfere with the work of any of our employees involved in the procurement process in order , inter alia, to:
  - influence the process and/or outcome of a bid;
  - incite breach of confidentiality and/or the offering of bribes;
  - cause over- or under-invoicing;
  - influence the choice of procurement method or technical standards; and/or
  - influence any of our employees in any way which may secure an unfair advantage during or at any stage of the procurement process.
- **2.5** Bidders must ensure that all relevant documentation is completed in full and submitted to Interfront including:
  - **2.5.1** Standard Bidding Documents (SBD's), namely: SBD1, SDB2, SBD4, SBD6.1, SBD8 and SBD9; and
  - **2.5.2** B-BBEE certificate from an accredited institution.

The checklist below indicates the BEE documents that must be submitted for tenders. Failure to submit will result in scoring zero for BEE but not in disqualification.

Turnover	Classification	Submission Requirement
Below R5 million p.a.	Exempted Micro Enterprise (EME)	BEE Rating Certificate or letter from registered Auditors/Accountants to verify that EME and percentage of black ownership.
Between R5 million and R35 million p.a.	Qualifying Small Enterprise (QSE)	BEE Rating Certificate from a SANAS approved accredited rating agency
Above R35 million p.a.	Large Entity (LE)	BEE Rating Certificate from a SANAS approved accredited rating agency

- http://www.thedti.gov.za BEE information
- <a href="http://www.irba.co.za/index.php/b-bbee-verification-assurance">http://www.irba.co.za/index.php/b-bbee-verification-assurance</a> list of all approved registered auditors
- <a href="http://www.sanas.co.za/af-directory/bbbee list.php">http://www.sanas.co.za/af-directory/bbbee list.php</a> list of SANAS accredited verification agencies on behalf of the DTI

#### 2.6 The following will lead to the immediate disqualification of a Bidder:

- **2.6.1** Bidders who do not submit a valid and original Tax Clearance Certificate on the closing date and time of this RFT (please see par 2.3);
- 2.6.2 Bidders who submit information that is fraudulent, factually untrue or inaccurate, for example memberships that do not exist, falsified BEE credentials, experience, etc.;
- **2.6.3** Bidders who received information not available to other vendors through fraudulent means:
- 2.6.4 Bidders who did not submit the duly completed Declaration of Interest SBD4.

#### 2.7 The following Bidders may be disqualified:

- **2.7.1** Bidders who submitted incomplete information and/or documentation according to the requirements of this RFT;
- **2.7.2** Bidders who do not comply with any other requirements as stipulated in this document;
- **2.7.3** Bidders who do not meet any of the mandatory requirements;
- **2.7.4** Bidders who do not sign the declaration.

#### **PART 3 – EVALUATION**

#### 3.1 Demonstration / presentation

Interfront reserves the right to invite Bidders who submit a response to this RFT to give an oral presentation, which may include, but is not limited to, an equipment/service demonstration of their proposal. This is an optional fact finding process which provides an opportunity for the Bidder to clarify or elaborate on their proposal. Interfront shall schedule the time and location of these presentations as and if necessary.

Please take note that any and all costs involved in setting up these sessions will be borne by the Bidder

#### 3.2 Pricing

The Bidder must take the following into consideration when pricing:

- Detailed deliverables as per the specifications as set out in Annexure 2;
- Prices must be based on a fixed price basis for the duration of the contract;
- Rates must include any cost/charges in respect of labour, material, overheads, profit, delivery etc.;
- Ensure that the rates includes all costs deemed necessary as no additional costs will be admitted later;
- All rates and extended prices must include Value Added Tax (VAT);
- Interfront may require a breakdown of rates on any of the items priced and the Bidder is to provide same without any additional cost.

#### 3.3 Evaluation criteria and methodology

#### 3.3.1 Pre-evaluation

Documents (mandatory and/or non-mandatory) will be evaluated according to the criteria specified in this RFT. These documents include but are not limited to the Tax Clearance Certificate, BEE certificate, SBD forms and quotation. Bidders who did not submit mandatory documents will be disqualified immediately.

#### 3.3.2 STAGE 1 – Technical evaluation

Adjudication Criteria	Weighting
The Bidder's quotation must be included and must meet the required specifications in Annexure 2A and 2C in full in order to proceed to stage 2. If the Bidder's specifications does not meet Interfront's specifications 100% the Bidder will not be evaluated.	
The Bidder is an established provider of VMware products.  • Provide company profile  • VMware partner status	50
The Bidder provides at least 2 (two) contactable references where similar services have been rendered successfully.  • Provide a physical address, contact number(s) and e-mail address of references	20
The bidder is an established supplier in the market with at least 5 (five) years' experience.  • Annual Financial Statements for the past 2 (two) years	30
Total	100 %

All Bidders who score **LESS than 70%** on functionality shall not be considered for further evaluation on price and BEE (If applicable).

#### 3.3.3 STAGE 2 – Price and BEE evaluation

**3.3.3.1** The evaluation of the quotation shall be based on the 80/20 PPPFA principle and the points for evaluation criteria are as follows:

The 80/20 system for requirements with a Rand value of up to R1 000 000.00:

Adjudication Criteria	Percentage
Price Evaluation	80%
BEE Evaluation	20%
TOTAL	100%

An 80/20 price/preference points system will be applied to the evaluation of responsive quotations, whereby the order(s) will be placed with the Bidder(s) scoring the highest total number of adjudication points.

#### **3.3.3.2** Price shall be scored as follows:

$$Ps=80 \left( 1-\frac{(Pt-Pmin)}{Pmin} \right)$$

**Where: Ps** is the number of points scored for price;

**Pt** is the comparative price of the quotation under consideration; **Pmin** is the comparative price of the lowest responsive quotation.

#### **3.3.3.3** Preference points shall be scored as follows:

- Points will be awarded to Bidders who are eligible for preferences in respect of:
  - B-BBEE contribution in terms of Returnable Schedule 5: Preference Schedule.
  - A maximum of 20 quotation evaluation points will be awarded for preference to vendors with responsive quotations who are eligible for such preference, in accordance with the criteria listed below.
  - Exempted Micro Enterprise or B-BBEE Status Level of Contributor.

Up to 20 tender evaluation points (N<sub>P</sub>) will be awarded for the level of B-BBEE contribution, in accordance with the tables below:

B-BBEE Status Level of Contributor	Number of Points for Preference
1	20
2	18
3	16
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

A non-compliant contributor is one who does not meet the minimum score for a level 8 contributor, or who is not verified in terms of the Construction Sector Charter.

or, in respect of Exempted Micro Enterprises (EMEs)

Black Ownership of EME	Deemed B-BBEE Status Level of Contributor	Number of Points for Preference
> 50%	3	16
≤ 50%	4	12

#### **3.3.3.4** The total number of adjudication points $(N_T)$ shall be calculated as follows:

$$N_T = P_S + N_P$$

**Where**: **Ps** is the number of points scored for price

N<sub>P</sub> is the total number of BBBEE points obtained

#### 3.4 Evaluation and selection

#### 3.4.1 Process after closing date

After the closing date as set out in paragraph 2:

- 3.4.1.1 Interfront may request additional information, clarification or verification in respect of any information contained in or omitted from a Bidder's Proposal, which Interfront may do either in writing or at a meeting convened with the Bidder for that purpose;
- 3.4.1.2 Interfront may conduct a due diligence exercise on any Bidder or its Subcontractor, which may include interviewing customer references or other activities to verify a Bidder's submitted or other information and capabilities (including visiting the Bidder's or Subcontractor's premises, sites and facilities to verify certain stated facts or assumptions) and in which regard the Bidder will be obliged to grant Interfront with all such access, assistance and/or information as Interfront may reasonably request and to respond within the timeframes set by Interfront;
- **3.4.1.3** no amendment may be made to a Proposal, unless specifically permitted or requested by Interfront;
- **3.4.1.4** Interfront may shortlist Bidders and may request presentations from shortlisted Bidders;
- **3.4.1.5** Interfront will enforce whatever measures it considers necessary to ensure the confidentiality and integrity of the contents of the RFQ responses;
- **3.4.1.6** Interfront will evaluate the RFT responses with reference to Interfront's Evaluation Criteria detailed in paragraph 3.6. Interfront reserves the right to employ subject matter experts to assist in performing such evaluations.

#### 3.5 Interfront's pre-qualification criteria

- in order for Interfront to accept a RFT response for evaluation. In this regard a preevaluation verification will be carried out by Interfront in order to determine whether a Proposal complies with the provisions of Part 2 and Part 3 of this RFT.
- **3.5.2** Where there is a failure to comply fully with any of the pre-qualification criteria or Interfront is for any reason unable to verify whether the pre-qualification criteria are fully complied with, Interfront will have the right to either:
  - **3.5.2.1** entirely reject the Proposal in question and not to evaluate it at all;

- **3.5.2.2** give the Bidder an opportunity to supplement the information provided by it under its Proposal so as to achieve full compliance with the pre-qualification criteria within a period prescribed by Interfront;
- require the Bidder to provide Interfront with such information as Interfront may request within a period prescribed by Interfront in order to enable Interfront to properly verify whether there is full compliance; or
- **3.5.2.4** in any event permit the Proposal to be evaluated.

#### 3.6 Interfront's evaluation criteria

Interfront's evaluation criteria provide for the accumulation of points for a Bidder's Proposal based on the extent to which it:

- 3.6.1 provides a technical solution and services that meet Interfront's requirements. In this regard the Bidder is directed to examine the requirements set out in this RFT and in particular to those requirements which are essential to the Bidder's Proposal being acceptable as a technical solution;
- enables Interfront to contain its risks, which will include an evaluation of the effect of any mark-up made by a Bidder to the proposed contract and a financial analysis of the Bidder's audited or reviewed financial statements;
- achieves Interfront's Broad Based Black Economic Empowerment (B-BBEE) objectives read with the Preferential Procurement Policy Framework Act, No 5 of 2000, Regulations and National Treasury guidelines; and
- **3.6.4** is financially competitive and offers value for money.

Interfront's evaluation of RFT responses includes functionality as a criterion and hence the evaluation of RFT responses will be conducted in a two stage process.

3.6.5 In the **first stage**, an assessment of functionality will be performed in terms of the following criteria:

Criterion	Points
Technical, Performance & Quality	100

If the Bidder's response to the Technical templates does not indicate that the Bidder can support an acceptable technical solution the Bidder's response will be rejected and not evaluated further.

Together the Technical, Performance & Quality and Risk criteria make up the functionality criterion and a Bidder's Proposal will be evaluated for functionality out of a possible 100 (one hundred) points. Only RFT responses achieving an evaluation score of greater than 70 out of the possible 100 points for functionality will be selected to progress to the second stage.

**3.6.6** In the **second stage** of the evaluation, RFT responses selected from the first stage will be evaluated in terms of the 80/20 preference points system under Section 2 of the Preferential Procurement Policy Framework Act, Act No 5 of 2000, read with the Preferential Procurement Policy Framework Regulations and National Treasury guidelines.

Criterion	Maximum Points
B-BBEE status	20
Price	80

- **3.6.7** Points for the B-BBEE criterion will be allocated in accordance with the Bidder's B-BBEE status level, and those of its sub-contractors in proportion to their expected revenue allocations.
- 3.6.8 Points for the Price criterion will be calculated in accordance with the formula in the Preferential Procurement Regulations. The Price of the Bidder's Proposal will be calculated over the anticipated term of the Agreement. Any additional costs that will be incurred by Interfront in implementing or receiving the solution from the Bidder will be taken into account during evaluation.
- 3.6.9 The Pricing template (Annexure 2) provided in this RFT completed by the Bidder and submitted with the Bidder's Proposal will be used for the calculation of price. In this regard:
  - the Bidder must ensure the accuracy of the pricing figures provided in the template.
  - the Bidder's authorised signatory warrants that the electronic copy submitted and the hardcopy contain the same information.
  - the Bidder's Proposal may be regarded as non-responsive if the electronic Pricing template response contains omissions.
- 3.6.10 Interfront, in its sole discretion, may regard the Bidder's Proposal as non-responsive if one or more of the pricing components of the Pricing response template provided in the Proposal are: not firm; subject to negotiation; subject to variation other than by mechanisms contemplated in the proposed contract; dependant on assumptions not provided by Interfront in the RFT; or not reasonably determinable at the time of evaluation for any other reason.
- **3.6.11** The points accumulated for B-BBEE status criterion will be added to the points accumulated for the Price criterion.

#### 3.7 Process following evaluation

- **3.7.2** Following Interfront's evaluation of the RFT responses in this RFT, Interfront has the right to, *inter alia*, in its sole discretion:
  - **3.7.1.1** consider the business case for the award of the RFT based on the RFT responses received;

- **3.7.1.2** undertake a Bidder clarification or Best and Final Offer (BAFO) process with respect to some or all of the items;
- **3.7.1.3** short list one or more Bidders in for award;
- 3.7.1.4 Interfront may conduct a due diligence exercise on any Bidder or its Subcontractor, which may include interviewing customer references or other activities to verify a Bidder's submitted or other information and capabilities (including visiting the Bidder's or Subcontractor's premises, sites and facilities to verify certain stated facts or assumptions) and in which regard the Bidder will be obliged to grant Interfront with all such access, assistance and/or information as Interfront may reasonably request and to respond within the timeframes set by Interfront; or
- **3.7.1.5** take any other action it deems appropriate.
- 3.7.2 Interfront reserves the right to revise the points accorded to a Bidder in respect of all or any of the criteria at any time in the event of further information being obtained by Interfront, which in Interfront's opinion justifies such revision.
- **3.7.3** Upon completion of its evaluations, Interfront may select one or more preferred Bidders for award as a single supplier or to form a panel of service providers.

Interfront will be under no obligation to select the Bidder with the highest number of points.

- **3.7.4** Upon an award, the successful Bidder will be required to enter into the Agreement with Interfront. In this regard:
  - **3.7.4.1** Interfront may require the Bidder to enter into an interim agreement under which the transition services would commence;
  - **3.7.4.2** Interfront will enter into negotiations with the Bidder with a view to concluding the Agreement;
  - 3.7.4.3 Interfront will be entitled to cease negotiating with a Bidder and negotiate with another Bidder if Interfront, in its sole discretion, is of the opinion that: the Bidder has made misrepresentations in its RFT response; the Bidder is attempting to withdraw from positions or commitments made in its Proposal; the Bidder is not negotiating in good faith; or an agreement may not be expeditiously concluded with the Bidder for any other reason.

#### PART 4 – CONDITIONS OF TENDER

#### General conditions of tender

#### 4.1 Acceptance of RFT conditions

The Bidder's participation in the RFT process is deemed to constitute acknowledgement and acceptance by the Bidder of the terms and conditions contained in this RFT.

#### 4.2 Reservation of rights

#### 4.3 Validity of information

Interfront has made reasonable efforts to ensure accuracy in compiling this RFT. However, neither Interfront, nor its employees, officers, advisers, shareholder or agents will be liable to the Bidder or any third party for any inaccuracy or omission in the RFT or in respect of any additional information Interfront may provide to the Bidder as part of the RFT process.

The Bidder is deemed to have examined this RFT and any other information supplied by Interfront to the Bidder and to have satisfied itself as to the correctness and sufficiency of such before submitting its Proposal.

#### 4.4 RFT not an offer

This RFT does not constitute an offer to do business with Interfront, but merely serves to facilitate a requirements-based decision process.

Nothing in this RFT or any other communication made and entered into between Interfront (including its officers, directors, employees, shareholder, advisers and representatives) is a representation that Interfront will offer, award or enter into a contract.

#### 4.5 Preparation Costs

The Bidder will bear all its costs in preparing, submitting and presenting any response or Proposal to this RFT and all other costs incurred by it throughout the RFT process. Furthermore, no statement in this RFT will be construed as placing Interfront, its officers, directors, employees, shareholder, advisers, representatives or agents under any obligation whatsoever, including in respect of costs, expenses or losses incurred by the Bidders in the preparation of their response or Proposal to this RFT.

#### 4.6 Indemnity

If a Bidder breaches any condition of this RFT and, as a result of that breach, Interfront incurs costs or damages (including, without limit, the cost of any investigations, procedural impairment, repetition of all or part of the RFT process and enforcement of

intellectual property rights or confidentiality obligations), then the Bidder indemnifies and holds Interfront harmless from any and all such costs which Interfront may incur and for any damages or losses Interfront may suffer.

#### 4.7 Responsibility for subcontractors and Bidder's personnel

A Bidder is responsible for ensuring that its subcontractors, personnel (including officers, directors, employees, advisors and other representatives of a Bidder) and personnel of its subcontractors comply with all terms and conditions of this RFT.

#### 4.8 Confidentiality

Except as may be required by operation of law, by a court or by a regulatory authority having appropriate jurisdiction, no information contained in or relating to this RFT or a Bidder's Proposal(s) may be disclosed by any Bidder or other person not officially involved with Interfront's examination and evaluation of a Proposal.

No part of the RFT may be distributed, reproduced, stored or transmitted, in any form or by any means, electronic, photocopying, recording or otherwise, in whole or in part except for the purpose of preparing a Proposal. This RFT and any other documents supplied by Interfront remain proprietary to Interfront and must be promptly returned to Interfront upon request together with all copies, electronic versions, excerpts or summaries thereof or work derived there from.

Throughout this RFT process and thereafter, Bidders must secure Interfront's written approval prior to the release of any information that pertains to (i) the potential work or activities to which this RFT relates; or (ii) the process which follows this RFT. Failure to adhere to this requirement may result in disqualification from the RFT process and civil action.

After the closing date, no confidential information relating to the process of evaluating or adjudicating RFT responses or appointing a Bidder will be disclosed to a Bidder or any other person not officially involved with such process.

#### 4.9 Governing Law

South African law governs this RFT and the response process of this RFT. The Bidder agrees to submit to the exclusive jurisdiction of the South African courts in any dispute of any kind that may arise out of or in connection with the subject matter of this RFT, the RFT itself and all processes associated with this RFT.

#### 4.10 Checklist

Please see Annexure 8 attached hereto.

#### **RETURNABLE SCHEDULE 1 - ANNEXURE 1 (SBD1)**

SBD 1

#### INVITATION TO BID

# YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF INTERFRONT

BID NUMBER: **RFT2013/14-004** 

CLOSING DATE: 10 March 2014

CLOSING TIME: 17:00

DESCRIPTION: Renewal of Vmware Licenses Contracts

The successful bidder will be required to fill in and sign a written Contract Form (SBD 7).

BID DOCUMENTS MAY BE POSTED TO: Postnet Suite #10, P O Box X15, Somerset West, 7129

OR

DEPOSITED IN THE TENDER BOX SITUATED AT (STREET ADDRESS): Gleneagles Building, Somerset Links Office Park, De Beers Avenue, Somerset West

Bidders should ensure that bids are delivered timeously to the correct address. If the bid is late, it will not be accepted for consideration.

The bid box is generally open 8:00am to17:00pm on week days only.

ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS – (NOT TO BE RE-TYPED)

THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2011, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT

## THE FOLLOWING PARTICULARS MUST BE FURNISHED (FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED)

NAME OF BIDDER				
POSTAL ADDRESS				
STREET ADDRESS				
TELEPHONE NUMBER	CODE	NUMBER		
CELLPHONE NUMBER				
FACSIMILE NUMBER	CODE	NUMBER		
E-MAIL ADDRESS				
VAT REGISTRATION NUMBER				
HAS AN ORIGINAL AND V	VALID TAX CLEARANCE	CERTIFICATE BEEN SUBMITTED? (SBD 2)	YES or NO	
HAS A B-BBEE STATUS I	LEVEL VERIFICATION C	ERTIFICATE BEEN SUBMITTED? (SBD 6.1)	YES or NO	

IF YES, WHO WAS THE CERTIFICATE ISSUED BY?	
AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE A VERIFICATION AGENCY ACCREDITED BY THE SOU A REGISTERED AUDITOR	HE CLOSE CORPORATION ACT (CCA)
(A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATION FOR B-BBEE)	ATE MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE
ARE YOU THE ACCREDITED REPRESENTATIVE IN SC	OUTH AFRICA FOR THE GOODS / SERVICES / WORKS OFFERED? YES or NO
	[IF YES ENCLOSE PROOF]
SIGNATURE OF BIDDER	
DATE	
CAPACITY UNDER WHICH THIS BID IS SIGNED	
TOTAL BID PRICE	L NUMBER OF ITEMS OFFERED
ANY ENQUIRIES REGARDING TH	HE BIDDING PROCEDURE MAY BE DIRECTED TO:

Department: PROCUMENT

Contact Person: LYNN SOLOMONS

Tel: 021 840 3400

Fax: 021 840 3401

E-mail address: lynn.solomons@interfront.co.za

ANY ENQUIRIES REGARDING TECHNICAL INFORMATION MAY BE DIRECTED TO:

Contact Person: LYNN SOLOMONS

Tel: 021 840 3400

**Fax:** 021 840 3401

E-mail address: lynn.solomons@interfront.co.za

#### **RETURNABLE SCHEDULE 2 – ANNEXURE 2A (SBD3.1)**

#### **Background**

Interfront requires services of a professional IT Solutions provider company with a good track record to provide Renewal of Vmware Licenses Contracts to Interfront as and when needed.

#### Scope

The scope of this request is to appoint 1 (one) supplier to provide the Renewal of Vmware Licenses Contracts to Interfront.

#### **Deliverables**

Price Schedule – (Mandatory) must be completed by all bidders

Prices on this price schedule has to be in accordance with the specifications provided in Annexure 2C Licenses Inventory

Please return the below price schedule with your tender documents.

#### Specifications

All renewals to have the VMware Basic Support & Subscription Service. The successful bidder must be able to Renew Interfront's VMware licenses contracts with the exact specifications as per Annexure 2C which has been approved by Interfront.

NB! All suppliers are to contact Mohamed Samuel at <a href="mailto:msamuel@vmware.com">msamuel@vmware.com</a> or direct line:

+353 1 512 3272 with regards to clarification of the requirements

**SBD 3.1** 

# RETURNABLE SCHEDULE 2 – ANNEXURE 2B (SBD3.1) PRICING SCHEDULE – FIRM PRICES (PURCHASES)

NOTE: ONLY FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED

IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT

N	lame of bidder	Bid nι	ımber: <b>RFT-2014-004</b>	
С	closing Time: <u>17:00</u>	Closing	date: 10 March 2014	
OI	FFER TO BE VALID	FOR <u>30</u> DAYS FROM T	HE CLOSING DATE OF BID.	
ITEN	M QUANTITY	DESCRIPTION	BID PRICE IN RSA CURRENCY	-
NO.			** (ALL APPLICABLE TAXES INCLUDED)	
				_
-	Required by: Interfron	t SOC Ltd		
-	At: Gleneagles Buildi	ng, Somerset Links Offic	e Park, De Beers Avenue, Somerset West	
-	Brand and model			
_	Country of origin			
			*YES/NO	
-		with the specification(s)?  ndicate deviation(s)		
	ii not to opcomodion, i	naioato deviation(s)		
-	Period required for del	very		
			*Delivery: Firm/not firm	
-	Delivery basis			
Note	e: All delivery costs m	ust be included in the bid p	orice, for delivery at the prescribed destination.	
	II applicable taxes" incluced contributions and skills	•	y as you earn, income tax, unemployment insurance	
	ete if not applicable	-		

### <u>ANNEXURE 2C – License Inventory</u>

EA Number	839988527
Party Number	14663490
Distributor Number	9482
Distributor Name	VMware Inc.
Zip Code	7130
Party Type	ORGANIZATION
EA Segment	COMMERCIAL
IB EA Number	839988527
IB EA and IB Customer Name	International Frontier Technologies SOC Limited
IB Owner Party Number	14663490

		Instance	Product			Serial Number	Renewa	Instance Start	Instance End	Order		Contract		
Contract	Instance			SnS SKU	Qty		ІТуре	Date	Date	Number	FAC Serial Number	Status	Product Description	Sns Product Description
46742194	143721360	7308853	VS4-ENT-C	VS4-ENT-GSUB-C	2	Active Subscription	FUL	5/17/2009 0:00	6/18/2010 0:00	22207580	J0035-DK381-38P3D-088R4-A5EHJ	EXPIRED	VMware vSphere 4 Enterprise for 1 processor (Max 6 cores per processor)	Basic Subscription for VMware vSphere Enterprise for 1 processor for 1 year
46742194	143721361	7308854	VS4-ENT-C	VS4-ENT-GSUB-C	2	Active Subscription	FUL	5/17/2009 0:00	6/18/2010 0:00	22207580	J0037-DKJ4L-L8Y3E-0A8K0-A5X0N	EXPIRED	VMware vSphere 4 Enterprise for 1 processor (Max 6 cores per processor)	Basic Subscription for VMware vSphere Enterprise for 1 processor for 1 year
46742194	143721362	7308855	VS4-ENT-C	VS4-ENT-GSUB-C	2	Active Subscription	FUL	5/17/2009 0:00	6/18/2010 0:00	22207580	N40CN-DK1DJ-38P3D-0A8H0-C852N	EXPIRED	VMware vSphere 4 Enterprise for 1 processor (Max 6 cores per processor)	Basic Subscription for VMware vSphere Enterprise for 1 processor for 1 year
46742194	143721363	7308852	VS4-ENT-C	VS4-ENT-GSUB-C	2	Active Subscription	FUL	5/17/2009 0:00	6/18/2010 0:00	22207580	JJ42Q-8K34J-Q8Z3D-0J0U2-CWZKN	EXPIRED	VMware vSphere 4 Enterprise for 1 processor (Max 6 cores per processor)	Basic Subscription for VMware vSphere Enterprise for 1 processor for 1 year
46742194	143721364	7308856	VS4-ENT-C	VS4-ENT-GSUB-C	2	Active Subscription	FUL	5/17/2009 0:00	6/18/2010 0:00	22207580	J04A7-DK35J-Q8Q3D-0R104-CHE2N	EXPIRED	VMware vSphere 4 Enterprise for 1 processor (Max 6 cores per processor)	Basic Subscription for VMware vSphere Enterprise for 1 processor for 1 year
46742194	143721365	7308857	VS4-ENT-C	VS4-ENT-GSUB-C	2	Active Subscription	FUL	5/17/2009 0:00	6/18/2010 0:00	22207580	N00C7-8K10L-38Y3E-0R022-2M7HJ	EXPIRED	VMware vSphere 4 Enterprise for 1 processor (Max 6 cores per processor)	Basic Subscription for VMware vSphere Enterprise for 1 processor for 1 year
46742194	143721366	7308858	VS4-ENT-C	VS4-ENT-GSUB-C	2	Active Subscription	FUL	5/17/2009 0:00	6/18/2010 0:00	22207580	J0437-8K383-L8P34-0T1A4-A97HN	EXPIRED	VMware vSphere 4 Enterprise for 1 processor (Max 6 cores per processor)	Basic Subscription for VMware vSphere Enterprise for 1 processor for 1 year
46742194	143721367	7308859	VS4-ENT-C	VS4-ENT-GSUB-C	2	Active Subscription	FUL	5/17/2009 0:00	6/18/2010 0:00	22207580	N043N-8K39L-L8Q3E-080R2-ARQ2J	EXPIRED	VMware vSphere 4 Enterprise for 1 processor (Max 6 cores per processor)	Basic Subscription for VMware vSphere Enterprise for 1 processor for 1 year
46742419	143721105		VC-VLM4-C	VC-VLM4-P-SSS-C	1	Active	FUL	3/27/2009 0:00	3/25/2010 0:00	22207576	0M49J-8RH1Q-Q8T3A-0CC2K-85N1H	EXPIRED	VMware vCenter Lab Manager 4.0 for 1 processor	Production Support/Subscription for VMware vCenter Lab Manager
46742419	143721106		VC-VLM4-C	VC-VLM4-P-SSS-C	1	Active	FUL	3/27/2009 0:00	3/25/2010 0:00	22207576	0109J-DR2EN-L8R32-0AA0H-1REJH	EXPIRED	VMware vCenter Lab Manager 4.0 for 1 processor	Production Support/Subscription for VMware vCenter Lab Manager
46742419	143721107		VC-VLM4-C	VC-VLM4-P-SSS-C	1	Active	FUL	3/27/2009 0:00	3/25/2010 0:00	22207576	4108L-8RH0Q-Q8H33-0U22H-0WXJM	EXPIRED	VMware vCenter Lab Manager 4.0 for 1 processor	Production Support/Subscription for VMware vCenter Lab Manager
46742419	143721108		VC-VLM4-C	VC-VLM4-P-SSS-C	1	Active	FUL	3/27/2009 0:00	3/25/2010 0:00	22207576	4509J-DRHDQ-78J33-0T2RM-89E3H	EXPIRED	VMware vCenter Lab Manager 4.0 for 1 processor	Production Support/Subscription for VMware vCenter Lab Manager
46742419	143721109		VC-VLM4-C	VC-VLM4-P-SSS-C	1	Active	FUL	3/27/2009 0:00	3/25/2010 0:00	22207576	4140L-8RH0Q-L8J32-0CARK-0D73M	EXPIRED	VMware vCenter Lab Manager 4.0 for 1 processor	Production Support/Subscription for VMware vCenter Lab Manager
46742419	143721110		VC-VLM4-C	VC-VLM4-P-SSS-C	1	Active	FUL	3/27/2009 0:00	3/25/2010 0:00	22207576	41481-8R2E5-78H3A-093UP-0HXLM	EXPIRED	VMware vCenter Lab Manager 4.0 for 1 processor	Production Support/Subscription for VMware vCenter Lab Manager
46742419	143721111		VC-VLM4-C	VC-VLM4-P-SSS-C	1	Active	FUL	3/27/2009 0:00	3/25/2010 0:00	22207576	0149L-DRKON-78J33-ORARK-9NEJM	EXPIRED	VMware vCenter Lab Manager 4.0 for 1 processor	Production Support/Subscription for VMware vCenter Lab Manager
46742419	143721112		VC-VLM4-C	VC-VLM4-P-SSS-C	1	Active	FUL	3/27/2009 0:00	3/25/2010 0:00	22207576	0M401-DRH55-38J3C-0C30K-81GLH	EXPIRED	VMware vCenter Lab Manager 4.0 for 1 processor	Production Support/Subscription for VMware vCenter Lab Manager
46745094	143723144	7308848	VCS5-STD-C	VCS5-STD-P-SSS-0	1	Active Subscription	FUL	8/24/2011 0:00	7/31/2014 0:00			ACTIVE	VMware vCenter Server 5 Standard for vSphere 5 (Per Instance)	Production Support/Subscription for vCenter Server 5 Standard for vSphere 5

#### **RETURNABLE SCHEDULE 3 - ANNEXURE 3 (SBD 2)**

SBD 2

#### TAX CLEARANCE CERTIFICATE REQUIREMENTS

It is a condition of bid that the taxes of the successful bidder must be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.

- 1 In order to meet this requirement bidders are required to complete form TCC 001
- 2 "Application for a Tax Clearance Certificate" and submit it to any SARS branch office nationally.
- The Tax Clearance Certificate Requirements are also applicable to foreign bidders / individuals who wish to submit bids.
- SARS will then furnish the bidder with a Tax Clearance Certificate that will be valid for a period of 1 (one) year from the date of approval.
- The original Tax Clearance Certificate must be submitted together with the bid. Failure to submit the original and valid Tax Clearance Certificate will result in the invalidation of the bid. Certified copies of the Tax Clearance Certificate will not be acceptable.
- In bids where Consortia / Joint Ventures / Sub-contractors are involved, each party must submit a separate Tax Clearance Certificate.
- 7 Copies of the TCC 001 "Application for a Tax Clearance Certificate" form are available from any SARS branch office nationally or on the website www.sars.gov.za.
- Applications for the Tax Clearance Certificates may also be made via eFiling. In order to use this provision, taxpayers will need to register with SARS as eFilers through the website www.sars.gov.za.

#### **RETURNABLE SCHEDULE 4 - ANNEXURE 4 (SBD4)**

SBD 4

#### **DECLARATION OF INTEREST**

- 1. Any legal person, including persons employed by the state<sup>1</sup>, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her his/her authorised representative declare position relation to the evaluating/adjudicating authority where-
  - the bidder is employed by the state; and/or

2.

1"State" means -

the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

In order to give effect to the above, the following questionnaire must be completed

and submitted with the bid. Full Name of bidder or his or her representative: .....; 2.1 2.2 Identity Number: .....; 2.3 the Company (director, Position occupied in trustee, shareholder<sup>2</sup>): ·····; 2.4 Company Registration Number: .....; 2.5 Tax Reference Number: .....; 2.6 VAT Registration Number: .....; 2.6.1 The names of all directors / trustees / shareholders / members, their

individual identity numbers, tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

	(a)	any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
	(b)	any municipality or municipal entity;
	(c)	provincial legislature;
	(d)	national Assembly or the national Council of provinces; or
	(e)	Parliament.
		" means a person who owns shares in the company and is actively involved in the t of the enterprise or business and exercises control over the enterprise.
2.7	Are	you or any person connected with the bidder presently employed by the state?
		YES / NO
2.7.1	If	YES, furnish the following particulars:
	N	ame of person / director / trustee / shareholder/ member:
		ame of state institution at which you or the person connected to the Bidder is mployed:
	 Po	osition occupied in the state institution:
	A:	ny other particulars:
2.7.2		you are presently employed by the state, did you obtain the appropriate authority to
		YES / NO / N/A

	2.7.2.1	If <b>YES</b> , did you attached proof of such authority to the bid document?  YES / NO / N/A
		Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.
	2.7.2.2	If <b>NO</b> , furnish reasons for non-submission of such proof:
		;
2.8	•	r your spouse, or any of the company's directors / trustees / shareholders / or their spouses conduct business with the state in the previous 12 (twelve)
	2.8.1	YES / NO If YES, furnish particulars:
2.9	other) wit	r any person connected with the bidder, have any relationship (family, friend, the person employed by the state and who may be involved with the evaluation judication of this bid?
	2.9.1	If <b>YES</b> , furnish particulars.
2.10	friend, ot	or any person connected with the bidder, aware of any relationship (family, her) between any other bidder and any person employed by the state or may ed with the evaluation and/or adjudication of this bid?
		YES / NO
	2.10.1	If <b>YES</b> , furnish particulars.

	••••			
	<b></b> .			;
2.11	, ,	·		embers of the company have ot they are bidding for this
	2.11.1 If Y	<b>ES</b> , furnish particulars:		YES/NO
3.	Full details of di	rectors / trustees / me	mbers / shareholder	
	Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Persal Number
4.	Declaration			
		IGNED (NAME) THE INFORMATION F		 RAPHS 2 and 3 ABOVE IS
	PARAGRAPH			AGAINST ME IN TERMS OF CONTRACT SHOULD THIS
	Signature	Date		
	Position	 Name of	bidder	

#### **RETURNABLE SCHEDULE 5 - ANNEXURE 5 (SBD6.1)**

**SBD 6.1** 

# PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2011

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2011.

1. GENERAL	<b>CONDITIONS</b>
------------	-------------------

- **1.1** The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R1 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R1 000 000 (all applicable taxes included).
- 1.2 The value of this bid is estimated to exceed/not exceed R1 000 000 (all applicable taxes included) and therefore the......system shall be applicable.
- **1.3** Preference points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contribution.
  - **1.3.1** The maximum points for this bid are allocated as follows:

1.3.1.1 PRICE ......

1.3.1.2 B-BBEE STATUS LEVEL OF CONTRIBUTION .....

Total points for Price and B-BBEE must not exceed 100

- 1.4 Failure on the part of a bidder to fill in and/or to sign this form and submit a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System (SANAS) or a Registered Auditor approved by the Independent Regulatory Board of Auditors (IRBA) or an Accounting Officer as contemplated in the Close Corporation Act (CCA) together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.5 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated

**POINTS** 

or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

#### 2. DEFINITIONS

- **2.1 "all applicable taxes"** includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- **2.2 "B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad -Based Black Economic Empowerment Act;
- 2.3 "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- **2.4 "bid"** means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- **2.5 "Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- **2.6** "comparative price" means the price after the factors of a non-firm price and all unconditional discounts that can be utilized have been taken into consideration;
- **2.7** "consortium or joint venture" means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract;
- **2.8** "contract" means the agreement that results from the acceptance of a bid by an organ of state;
- **2.9** "EME" means any enterprise with an annual total revenue of R5 million or less.
- 2.10 "Firm price" means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- 2.11 "functionality" means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- **2.12** "non-firm prices" means all prices other than "firm" prices;

- **2.13** "person" includes a juristic person;
- "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- **2.15** "sub-contract" means the primary contractor's assigning, leasing, making out work to, or employing, another person to support such primary contractor in the execution of part of a project in terms of the contract;
- **2.16** "total revenue" bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act and promulgated in the *Government Gazette* on 9 February 2007;
- "trust" means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- **2.18 "trustee"** means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

#### 3. ADJUDICATION USING A POINT SYSTEM

- **3.1** The bidder obtaining the highest number of total points will be awarded the contract.
- **3.2** Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts;.
- **3.3** Points scored must be rounded off to the nearest 2 decimal places.
- In the event that two or more bids have scored equal total points, the successful bid must be the one scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more bids have scored equal points including equal preference points for B-BBEE, the successful bid must be the one scoring the highest score for functionality.
- 3.6 Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

#### 4. POINTS AWARDED FOR PRICE

#### 4.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$$
 Or  $Ps = 90\left(1 - \frac{Pt - P\min}{P\min}\right)$ 

Where:

**Ps** = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

**Pmin** = Comparative price of lowest acceptable bid

#### 5. Points awarded for B-BBEE Status Level of Contribution

5.1 In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	8	16
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

- by an Accounting Officer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Registered Auditor. Registered auditors do not need to meet the prerequisite for IRBA's approval for the purpose of conducting verification and issuing EMEs with B-BBEE Status Level Certificates.
- 5.3 Bidders other than EMEs must submit their original and valid B-BBEE status level

verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.

- A trust, consortium or joint venture, will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 5.6 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- 5.8 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.

#### 6. BID DECLARATION

Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

- 7. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.3.1.2 AND 5.1

#### 8 SUB-CONTRACTING

**8.1** Will any portion of the contract be sub-contracted?

YES / NO (delete which is not applicable)

**8.1.1** If **YES**, indicate:

	(i)	what percentage of the contract will be subcontracted?						
	(ii)							
	(iii)	the B-BBEE status level of the sub-contractor?						
	(iv)	whether the sub-contractor is an EME?  YES / NO (delete which is not applicable)						
9	DECLARATION V	VITH REGARD TO COMPANY/FIRM						
9.1	Name of compar	ny/firm;						
9.2	VAT registration	number						
9.3	Registration nun	nber						
9.4	Type of company or firm (please select)							
U U U U U U U U U U U U U U U U U U U	• •	t Venture / Consortium ness/sole propriety n						
9.5	Describe the pri	ncipal business activities						
9.6	Company classifi	ication (please select)						
	·	vice provider oviders, e.g. transporter, etc. years the company/firm has been in business?						
9.8	I/we, the unders company/firm, c contribution ind	signed, who is / are duly authorised to do so on behalf of the ertify that the points claimed, based on the B-BBE status level of icated in paragraph 7 of the foregoing certificate, qualifies the or the preference(s) shown and I / we acknowledge that:						

The information furnished is true and correct;

(i)

(ii)		ference points claimed are in accordance with the General ons as indicated in paragraph 1 of this form.								
(iii)	as show docume	In the event of a contract being awarded as a result of points claimed as shown in paragraph 7, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;								
(iv)	obtained have no	B-BBEE status level of contribution has been claimed or d on a fraudulent basis or any of the conditions of contract t been fulfilled, the purchaser may, in addition to any other it may have –								
	(a)	disqualify the person from the bidding process;								
	<b>(b</b> )	recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;								
(c) cancel the contract and claim any damages which suffered as a result of having to make less favo arrangements due to such cancellation;										
	(d)	restrict the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding 10 years, after the <i>audi alteram partem</i> (hear the other side) rule has been applied; and								
	(e)	forward the matter for criminal prosecution								
WITNESS	ES:									
1		SIGNATURE(S) OF RIDDER(S)								
2		SIGNATURE(S) OF BIDDER(S)								
DATE:										
ADDRESS:										
		Dago <b>22</b> of <b>20</b>								

#### **RETURNABLE SCHEDULE 6 - ANNEXURE 6 (SBD 8)**

SBD 8

#### **DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES**

- 1 This Standard Bidding Document must form part of all bids invited.
- It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3 The bid of any bidder may be disregarded if that bidder, or any of its directors have
  - **a.** abused the institution's supply chain management system;
  - **b.** committed fraud or any other improper conduct in relation to such system; or
  - **c.** failed to perform on any previous contract.
- In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?  (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the audi alteram partem rule was applied).  The Database of Restricted Suppliers now resides on the National	Yes	No
	Treasury's website ( <u>www.treasury.gov.za</u> ) and can be accessed by clicking on its link at the bottom of the home page.		
4.1.1	If <b>YES</b> , furnish particulars:		

Position Name of Bidder							
I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.							
I, THE UNDERSIGNED (FULL NAME) CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.							
CERTIFICATION							
4.4.1							
	If <b>YES</b> , furnish particulars:				ĺ		
4.4	Was any contract between the bidder and any organ of state terminal during the past five years on account of failure to perform on or comwith the contract?		Yes	No			
4.3.1	If <b>YES</b> , furnish particulars:						
4.3	Was the bidder or any of its directors convicted by a court of (including a court outside of the Republic of South Africa) for frauc corruption during the past five years?		Yes	No			
4.2.1	If <b>YES</b> furnish particulars:						
4.2	The Register for Tender Defaulters can be accessed on the Natio Treasury's website ( <a href="www.treasury.gov.za">www.treasury.gov.za</a> ) by clicking on its link at bottom of the home page.						
	Is the bidder or any of its directors listed on the Register for Ten Defaulters in terms of section 29 of the Prevention and Combating Corrupt Activities Act (No 12 of 2004)?		Yes	No 🗌			

Js365bW

#### **RETURNABLE SCHEDULE 7 - ANNEXURE 7 (SBD 9)**

**SBD 9** 

#### CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1. This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited.
- 2. Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - **b.** cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4. This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bidrigging.
- 5. In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

<sup>&</sup>lt;sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>&</sup>lt;sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

#### CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:						
(Bid Number and Description)						
in response to the invitation for the bid made by:						
(Name of Institution)						
do hereby make the following statements that I certify to be true and complete in every respect:						
I certify, on behalf of:th	nat:					
(Name of Bidder)						

- **1.** I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- **4.** Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - **a.** has been requested to submit a bid in response to this bid invitation;
  - **b.** could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - **c.** provides the same goods and services as the bidder and/or is in the same line of business as the bidder.
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.

- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - **a.** prices;
  - **b.** geographical area where product or service will be rendered (market allocation);
  - **c.** methods, factors or formulas used to calculate prices;
  - **d.** the intention or decision to submit or not to submit, a bid;
  - **e.** the submission of a bid which does not meet the specifications and conditions of the bid; or
  - **f.** bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

Signature	Date
Position	Name of Bidder

<sup>&</sup>lt;sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

#### **RETURNABLE SCHEDULE 8 - ANNEXURE 8 - Checklist:**

Documents to include in your tender pack	Tick if you have included
Invitation to bid SBD 1	
Price Schedule and Specifications	
Tax Clearance Certificate	
Pricing Schedule SBD 3.1	
Declaration of Interest SBD4	
Preference points claim form SBD 6.1	
BEE certificate	
Declaration of past supply chain management practices SBD 8	
Certificate of independent bid determination SBD 9	
Company profile	
VMware Partner Status	
Annual Financial Statements	
Contactable references x 2	